

IFB No. 2016-002 for 2018

Vehicles Group II

Dealer Name: OLATHE FORD

Date: 10/8/2018

Minimum Specifications for ALL Sedans are as follows: Body Style - 4 Door Sedan, Driver and Passenger Air Bags, Factory Air Conditioning, Factory Arm Rests, 4 Door Sedan Body, Factory Power Anti Lock Brakes, Factory Power Steering, Factory Power Windows, Factory Power Door Locks, Factory Cruise Control and Tilt Wheel, Dual Sun Visors, Factory Intermittent Wipers, Standard Spare Tire for Model, 4 Radial Tires, 4 each Alloy Wheels, Rear Defroster, Front and Rear Floor Mats, Tinted Windows-All, Latching Glove Box, Inside Day/Night Mirror, Outside Dual Mirrors Controlled on Drivers Side, Dual Sun Visors, Standard Suspension for Model Bid, Factory AM/FM radio, Auxiliary Power Outlet, Carpet Floor Covering Front and Rear. Maintenance Free Battery, Alternator per Model Bid, Floor Covering - Carpet front and rear, Battery per Model Bid, Transimssion-Automatic Standard for Model bid.

Item No. 10

Type: SUBCOMPACT SEDAN - Vehicle Classification by Volume (88.5 cu. ft. minimum) Passenger Volume

Current Model Year

BASE EQUIPMENT BID DETAILS AND SPECIFICATIONS

Table with 4 columns: FEATURE, DESCRIPTION, BIDDER MUST COMPLETE MFG'S CODE & DESCRIPTION, MEETS SPEC Mark Yes or No. Rows include Sub Compact Sedan, Engine, Paint, and Warranty.

BID PRICING TOTAL - SUBCOMPACT SEDAN - ITEM NO. 10

\$ 15,696

You must enter pricing in the online bid page

Alternative Fuel Options:

Form for Alternative Fuel Options including fields for Alternative Fuel Package, Alternative Fuel Option (Circle Applicable), Alternative Fuel Operation (Circle Applicable), Gas Gallon Equivalent, GGE Gas Gallon Equivalent - Option 1, GGE-Gas Gallon Equivalent - Option 2, State manufacturer and model of conversion system, State Current or Pending EPA or CARB Certification No., OEM Supported, and Drop ship code.

OPTIONAL EQUIPMENT

Table for Optional Equipment with columns for equipment name, description, price, and status. Rows include Air Bags (Side, Roof Rail), Alarm System, Daytime Running Lights, Diagnostic Software & Cabling (Engine, Transmission, ABS Brakes, Electrical System, Body Module), Engines, Extended Warranty (State terms, INSTOCK PURCHASE OPTION), Floor Mats (Rubber/Vinyl), Heated Mirrors, and Key Options (Extra key price).

Light	Auxiliary interior	_____	\$ _____
Manuals	Service manuals	_____	\$ _____
		_____	\$ _____
Rust Proofing	State brand and include warranty	_____	\$ _____
Spare Tire	Full size	_____	\$ _____
Temporary Tag		_____	\$ _____
Trunk Opener	Remote trunk release within driver's reach	_____	\$ _____
	<b>OPTION DELETE FROM STANDARD</b>		
	Door Locks - Power, all doors, factory installed	_____	\$ _____
	Windows - Power		\$ _____

<b>Other Options Not Listed - Discount from MSRP</b>	<b>Website</b>	<b>5%</b>
--	----------------	-----------

Item No. 11

Type: **COMPACT SEDAN - Vehicle Classification by Volume**  
**(94.0 cu. ft. minimum) Passenger Volume**

Current Model Year

FEATURE	DESCRIPTION	BIDDER MUST COMPLETE MFG'S CODE & DESCRIPTION	MEETS SPEC	
			Mark Yes or No	
			Yes	No
<b>Compact Sedan</b>	Focus, Cruze, Dart, Corolla or equal	_____	_____	_____
Engine	Minimum 4 cylinder, gasoline, state liter & horsepower	_____	_____	_____
Glass	Tinted, all windows	_____	_____	_____
Glove Box	Required with door	_____	_____	_____
Horsepower	110 min.	_____	_____	_____
Paint	Mfg. standard - provide Website for options	_____	_____	_____
Warranty	State and Provide Website	_____	_____	_____

**BID PRICING**

**TOTAL - COMPACT SEDAN - ITEM NO. 11**

**\$NO BID**

You must enter pricing in the online bid page

<b>Alternative Fuel Options:</b>	
Alternative Fuel Package: State Fuel Option and Base Price each Net	_____
Alternative Fuel Option: <b>Circle Applicable</b> - (CNG, LPG, P/H/EV, E85, B20)	_____
Alternative Fuel Operation: <b>Circle Applicable</b> - (State Dedicated, Bi-Fuel or Flex Fuel)	_____
Gas Gallon Equivalent (State how much fuel on board)	_____
GGE Gas Gallon Equivalent - Option 1 State Tank Size	_____ \$
GGE-Gas Gallon Equivalent - Option 2 State Tank Size	_____ \$
State manufacturer and model of conversion system	_____
State Current or Pending EPA or CARB Certification No.	_____
If no cert no, please explain.	_____
OEM Supported (offeror has QVM or SVM status or equivalent; state yes or no)	_____
Drop ship code (if applicable)	_____

**OPTIONAL EQUIPMENT**

Alarm System	State Manufacturer	_____	\$
Daytime Running Lights	_____	_____	_____
Diagnostic Software & Cabling	_____	_____	\$
Engine	_____	_____	\$
Transmission	_____	_____	\$
ABS Brakes	_____	_____	\$
Electrical System	_____	_____	\$
Body Module	_____	_____	\$
Engines	INSTOCK PURCHASE OPTION 2018	SUBJECT TO AVAILABILITY	\$2,995
Extended Warranty	State and Provide Website	_____	\$
Floor Mats	Rubber/Vinyl	_____	_____
Heated Mirrors	_____	_____	\$
Light	Auxiliary interior	_____	\$
Key Options	Extra key price	_____	\$
Manuals	Service manuals	_____	\$
Rust Proofing	State brand & include warranty	_____	\$
Spare Tire	Full size	_____	\$
Temporary Tag	_____	_____	\$
Trunk Opener	Remote trunk release within driver's reach	_____	\$
<b>OPTION DELETE FROM STANDARD</b>			
	Door Locks - Power, all doors, factory installed	_____	\$
	Floor Mats - Front & Rear	_____	\$
	OnStar	_____	\$
	Radio	_____	\$
	Windows - Power	_____	\$

<b>Other Options Not Listed - Discount from MSRP</b>	<b>Website for MSRP</b>	<b>5%</b>
--	-------------------------	-----------

Item No. 12

Type: MID-SIZE SEDAN - FRONT WHEEL DRIVE  
 (97.0 cu. ft. min) Passenger Volume - Vehicle Classification by Volume

Current Model Year

FEATURE	DESCRIPTION	BIDDER MUST COMPLETE MFG'S CODE & DESCRIPTION	MEETS SPEC	
			Mark Yes or No Yes	No
Mid-Sized Sedan FW Drive	Malibu, Fusion, Avenger or equal	FUSION P0H SE FWD	YES	
Engine	Minimum 4 cylinder, gasoline, state liter & horsepower		YES	
Paint	Mfg. standard - provide Website For options		YES	
Warranty	State and Provide Website			
<b>BID PRICING</b>	<b>TOTAL - MID-SIZE SEDAN - ITEM NO. 12</b>			<b>\$18,474</b>

You must enter pricing in the online bid page

Alternative Fuel Options:	
Alternative Fuel Package: State Fuel Option and Base Price each Net	
Alternative Fuel Option: <b>Circle Applicable</b> - (CNG, LPG, P/H/EV, E85, B20)	
Alternative Fuel Operation: <b>Circle Applicable</b> - (State Dedicated, Bi-Fuel or Flex Fuel)	
Gas Gallon Equivalent (State how much fuel on board)	
GGE Gas Gallon Equivalent - Option 1 State Tank Size	\$
GGE-Gas Gallon Equivalent - Option 2 State Tank Size	\$
State manufacturer and model of conversion system	
State Current or Pending EPA or CARB Certification No.	
If no cert no, please explain.	
OEM Supported (offeror has QVM or SVM status or equivalent; state yes or no)	
Drop ship code (if applicable)	

**OPTIONAL EQUIPMENT**

Air Bags	Side		\$
Air Bags	Roof Rail		\$
Alarm System			\$
Daytime Running Lights			\$45
Diagnostic Software & Cabling			\$
Engine			\$
Transmission			\$
ABS Brakes			\$
Electrical System			\$
Body Module			\$
Engines	INSTOCK PURCHASE OPTION	SUBJECT TO AVAILABILITY	\$2,995
Heated Mirrors			\$
Floor Mats	Rubber/Vinyl	12C/ 55M	\$ 175 / 120
Light	Auxiliary interior		\$
Key Options	Extra key price		\$
Manuals	Service manuals		\$
Rust Proofing	State brand & include warranty	Paint protectilon	\$175 / 195
Temporary Tag			\$
Trunk Opener	Remote trunk release within driver's reach		\$
<b>Extended Warranty</b>	<b>Provide Website</b>		\$
			\$

**OPTION DELETE FROM STANDARD**

Door Locks - Power, all doors, factory installed		\$
Floor Mats - Front & Rear		\$
OnStar		\$
Radio		\$
Windows - Power		\$

<b>Other Options Not Listed - Discount from MSRP</b>	<b>Website for pricing</b>	<b>5%</b>
--	----------------------------	-----------

Item No. 13

Type: FULL-SIZE SEDAN, FRONT WHEEL DRIVE  
(104.0 cu. ft. minimum) Passenger Volume

Current Model Year

FEATURE	DESCRIPTION	BIDDER MUST COMPLETE MFG'S CODE & DESCRIPTION	MEETS SPEC	
			Mark Yes or No Yes	No
Full Size Sedan FW Drive	Taurus, Impala or equal	_____	_____	_____
Engine	Minimum 4 cylinder, gasoline, state liter & horsepower	_____	_____	_____
Paint	Mfg. standard - provide website	_____	_____	_____
Warranty	State and Provide Website	_____	_____	_____

BID PRICING

TOTAL - FULL-SIZE SEDAN FRONT WHEEL DRIVE - ITEM NO. 13

**\$NO BID**

You must enter pricing in the online bid page

Alternative Fuel Options:	
Alternative Fuel Package: State Fuel Option and Base Price each Net	_____
Alternative Fuel Option: <b>Circle Applicable</b> - (CNG, LPG, P/H/EV, E85, B20)	_____
Alternative Fuel Operation: <b>Circle Applicable</b> - (State Dedicated, Bi-Fuel or Flex Fuel)	_____
Gas Gallon Equivalent (State how much fuel on board)	_____
GGE Gas Gallon Equivalent - Option 1 State Tank Size	_____ \$
GGE-Gas Gallon Equivalent - Option 2 State Tank Size	_____ \$
State manufacturer and model of conversion system	_____
State Current or Pending EPA or CARB Certification No.	_____
If no cert no, please explain.	_____
OEM Supported (offeror has QVM or SVM status or equivalent; state yes or no)	_____
Drop ship code (if applicable)	_____

OPTIONAL EQUIPMENT

Air Bags	Side	_____	\$
Air Bags	Roof Rail	_____	\$
Alarm System		_____	\$
Column Shift	In lieu of floor shift	_____	\$
Daytime Running Lights		_____	\$
Diagnostic Software & Cabling		_____	\$
	Engine	_____	\$
	Transmission	_____	\$
	ABS Brakes	_____	\$
	Electrical System	_____	\$
	Body Module	_____	\$
Drive Line	All wheel drive	_____	\$
Engines		_____	\$
Floor Mats	Rubber/Vinyl	_____	\$
Heated Mirrors		_____	\$
Light	Auxiliary interior	_____	\$
Key Options	Extra key price	_____	\$
Manuals	Service manuals	_____	\$
Posi-Traction	Factory installed	_____	\$
Power Outlets		_____	\$
Perferred Option Pkg		_____	\$
Rust Proofing	State brand & include warranty	_____	\$
Seats	Bench, front	_____	\$
Spare Tire	Full size	_____	\$
Temporary Tag		_____	\$
Trailer/Tow Pkg.	Factory installed, state what is included	_____	\$
Trunk Opener	Trunk release within driver's reach	_____	\$
Extended Warranty	State and Provide Website	_____	\$
	<b>OPTION DELETE FROM STANDARD</b>		
	Door Locks - Power, all doors, factory installed	_____	\$
	Floor Mats - Front & Rear	_____	\$
	OnStar	_____	\$
	Radio	_____	\$
	Windows - Power, factory installed	_____	\$

Other Options Not Listed - Discount from MSRP	Website for pricing	%
---	---------------------	---

Item No. 14

Type: **FULL-SIZE SEDAN - REAR WHEEL DRIVE**  
 (104.0 cu. ft. minimum) Passenger Volume

Current Model Year

FEATURE	DESCRIPTION	BIDDER MUST COMPLETE MFG'S CODE & DESCRIPTION	MEETS SPEC	
			Mark Yes or No Yes	No
Full Size Sedan RW Drive	Charger or equal	_____	_____	_____
Engine	Minimum 6 cylinder, gasoline, state liter & horsepower	_____	_____	_____
Paint	Mfg. standard - provide website	_____	_____	_____
Warranty	State and Provide Website	_____	_____	_____
<b>BID PRICING</b>	<b>TOTAL - FULL-SIZE SEDAN - REAR WHEEL DRIVE - ITEM NO. 14</b>		<b>\$NO BID</b>	

You must enter pricing in the online bid page

<b>Alternative Fuel Options:</b>	
Alternative Fuel Package: State Fuel Option and Base Price each Net	_____
Alternative Fuel Option: <b>Circle Applicable</b> - (CNG, LPG, P/H/EV, E85, B20)	_____
Alternative Fuel Operation: <b>Circle Applicable</b> - (State Dedicated, Bi-Fuel or Flex Fuel)	_____
Gas Gallon Equivalent (State how much fuel on board)	_____
GGE Gas Gallon Equivalent - Option 1 State Tank Size	\$ _____
GGE-Gas Gallon Equivalent - Option 2 State Tank Size	\$ _____
State manufacturer and model of conversion system	_____
State Current or Pending EPA or CARB Certification No.	_____
If no cert no, please explain.	_____
OEM Supported (offeror has QVM or SVM status or equivalent; state yes or no)	_____
Drop ship code (if applicable)	_____

<b>OPTIONAL EQUIPMENT</b>			
Air Bags	Side or Roof Rail (state)	_____	
Alarm System	Manufacturer	_____	\$ _____
Column Shift	In lieu of floor shift	_____	\$ _____
Diagnostic Software & Cabling		_____	\$ _____
Engine		_____	\$ _____
Transmission		_____	\$ _____
ABS Brakes		_____	\$ _____
Electrical System		_____	\$ _____
Body Module		_____	\$ _____
Engines		_____	\$ _____
Floor Mat	Rubber/Vinyl	_____	\$ _____
Heated Mirrors		_____	\$ _____
Light	Auxiliary interior	_____	\$ _____
Key Options	Extra key price	_____	\$ _____
Manuals	Service manuals	_____	\$ _____
Posi-Traction	Factory installed	_____	\$ _____
Power Outlets		_____	\$ _____
Perferred Option Pkg		_____	\$ _____
Rust Proofing	State brand & include warranty	_____	\$ _____
Seats	Bench, front	_____	\$ _____
Spare Tire	Full size	_____	\$ _____
Temporary Tag		_____	\$ _____
Trailer/Tow Pkg.	Factory installed, state what is included	_____	\$ _____
Trunk Opener	Trunk release within driver's reach	_____	\$ _____
<b>Extended Warranty</b>	<b>Provide warranty</b>	_____	\$ _____
	<b>OPTION DELETE FROM STANDARD</b>	_____	\$ _____
	Door Locks - Power, all doors, factory installed	_____	\$ _____
	Floor Mats - Front & Rear	_____	\$ _____
	OnStar	_____	\$ _____
	Radio	_____	\$ _____
	Windows - Power, factory installed	_____	\$ _____

<b>Other Options Not Listed - Discount from MSRP</b>	<b>Website For Pricing</b>	<b>%</b>
--	----------------------------	----------

**End of Group II**