

CAPITALIZATION RATES - 2013															
	A+	A	A-	B+	B	B-	C+	C	C-	D+	D	D-	E+	E	E-
Apartments <200 Units	6.00	6.25	6.50	7.00	7.25	7.75	8.25	8.75	9.25	10.00	10.75	11.00	11.50	11.75	12.00
Apartments >200 Units	6.00	6.25	6.50	7.00	7.25	7.75	8.25	8.75	9.25	10.00	10.75	11.00	11.50	11.75	12.00
Office < 20,000 s/f	7.75	8.00	8.25	8.25	8.50	9.00	9.50	10.00	10.25	10.75	11.00	11.25	11.75	12.00	12.25
Office > 20,000 s/f	8.50	8.75	9.00	9.50	9.75	10.00	10.25	10.75	11.25	11.50	11.75	12.00	12.50	12.75	13.00
Restaurant - Fast Food	8.50	8.75	9.00	9.00	9.25	9.50	9.75	10.00	10.25	10.50	10.75	11.00	11.25	11.50	11.75
Restaurant - Sit Down	8.50	8.75	9.00	9.00	9.25	9.50	9.75	10.00	10.25	10.50	10.75	11.00	11.25	11.50	11.75
Auto Service	6.50	7.00	7.50	7.75	8.25	9.75	11.00	12.50	13.00	13.00	13.50	14.00	14.00	14.50	15.00
Single Tenant Retail	7.25	7.50	7.75	8.25	8.75	9.00	9.25	9.75	10.25	10.50	10.75	11.00	11.50	11.75	12.00
Unanchored Strip Centers	8.50	8.75	9.00	9.75	10.00	10.25	10.50	11.00	11.50	11.75	12.00	12.25	12.75	13.00	13.25
Nbhd Centers (Anchored)	7.25	7.50	8.00	8.75	9.25	9.50	10.00	10.50	11.00	11.25	11.50	11.75	12.25	12.50	12.75
Community Centers	7.25	7.50	8.00	8.75	9.25	9.50	10.00	10.50	11.00	11.25	11.50	11.75	12.25	12.50	12.75
Malls	7.50	7.50	7.50	8.00	8.00	8.00	9.00	9.00	9.00	10.50	10.50	10.50	11.50	11.50	11.50
Warehouse - <20K <25% Office	6.75	7.00	7.25	7.75	8.00	8.25	8.50	9.00	9.50	9.75	10.00	10.25	10.75	11.00	11.25
Warehouse - >20K <25% Office	7.25	7.50	7.75	8.25	8.50	8.75	9.00	9.50	10.00	10.25	10.50	10.75	11.25	11.50	11.75
Warehouse - <20K >25% Office	7.75	8.00	8.25	8.50	8.75	9.00	9.25	9.75	10.25	10.50	10.75	11.00	11.50	11.75	12.00
Warehouse - >20K >25% Office	8.25	8.50	8.75	9.25	9.50	9.75	10.00	10.50	10.75	11.00	11.25	11.50	12.00	12.25	12.50
Mini Storage	7.25	7.50	7.75	8.00	8.25	8.50	8.75	9.00	9.25	9.50	9.75	10.00	10.25	10.50	10.75
Hotel - Luxury	9.25	9.5	9.75	10.25	10.50	10.75	11.25	11.50	12.00	12.50	13.00	13.50	14.00	14.50	15.00
Hotel - Full Service	9.25	9.5	9.75	10.25	10.50	10.75	11.25	11.50	12.00	12.50	13.00	13.50	14.00	14.50	15.00
Hotel - Limited Service	9.50	9.75	10.00	10.25	10.50	10.75	11.00	11.25	11.50	11.75	12.00	12.75	13.75	14.50	15.00
Hotel - Suite / Extended Stay	9.25	9.5	9.75	10.25	10.50	10.50	10.50	10.50	10.75	11.75	12.00	12.75	13.75	14.50	15.00

Base Cap Rates provided by:
Black = David Craig & Company, Inc.
Aqua = Shaner Appraisals Inc.
Maroon = Johnson County
Rust = David Craig & Co, Biennial