

	CAPITALIZATION RATES - 2012														
	A+	A	A-	B+	B	B-	C+	C	C-	D+	D	D-	E+	E	E-
Apartments <200 Units	6.00	6.25	6.50	7.00	7.25	7.50	8.00	8.50	9.25	10.00	10.75	11.00	11.50	11.75	12.00
Apartments >200 Units	6.00	6.25	6.50	7.00	7.25	7.50	8.00	8.50	9.25	10.00	10.75	11.00	11.50	11.75	12.00
Office < 20,000 s/f	7.75	8.00	8.25	8.25	8.50	9.00	9.50	10.00	10.25	10.75	11.00	11.25	11.75	12.00	12.25
Office > 20,000 s/f	8.50	8.75	9.00	9.50	9.75	10.00	10.25	10.75	11.25	11.50	11.75	12.00	12.50	12.75	13.00
Restaurant - Fast Food	8.50	8.75	9.00	9.00	9.25	9.50	9.75	10.00	10.25	10.50	10.75	11.00	11.25	11.50	11.75
Restaurant - Sit Down	8.50	8.75	9.00	9.00	9.25	9.50	9.75	10.00	10.25	10.50	10.75	11.00	11.25	11.50	11.75
Single Tenant Retail	7.50	7.75	8.00	8.75	9.00	9.25	9.50	10.00	10.50	10.75	11.00	11.25	11.75	12.00	12.25
Unanchored Strip Centers	8.50	8.75	9.00	9.75	10.00	10.25	10.50	11.00	11.50	11.75	12.00	12.25	12.75	13.00	13.25
Nbhd Centers (Anchored)	7.50	7.75	8.25	9.00	9.50	9.75	10.50	11.00	11.50	11.75	12.00	12.25	12.75	13.00	13.25
Community Centers	7.50	7.75	8.25	9.00	9.50	9.75	10.50	11.00	11.50	11.75	12.00	12.25	12.75	13.00	13.25
Malls	7.50	7.50	7.50	8.00	8.00	8.00	9.00	9.00	9.00	10.50	10.50	10.50	11.50	11.50	11.50
Warehouse - All Sizes	7.50	7.75	8.00	8.50	8.75	9.00	9.25	9.75	10.25	10.50	10.75	11.00	11.50	11.75	12.00
Flex Space - All Sizes	8.50	8.75	9.00	9.50	9.75	10.00	10.25	10.75	11.25	11.25	11.50	11.75	12.25	12.50	12.75
Mini Storage	7.25	7.50	7.75	8.00	8.25	8.50	8.75	9.00	9.25	9.50	9.75	10.00	10.25	10.50	10.75
Hotel - Luxury	9.25	9.5	9.75	10.25	10.50	10.75	11.25	11.50	12.00	12.50	13.00	13.50	14.00	14.50	15.00
Hotel - Full Service	9.25	9.5	9.75	10.25	10.50	10.75	11.25	11.50	12.00	12.50	13.00	13.50	14.00	14.50	15.00
Hotel - Limited Service	9.50	9.75	10.00	10.25	10.50	10.75	11.00	11.25	11.50	11.75	12.00	12.75	13.75	14.50	15.00
Hotel - Suite / Extended Stay	9.25	9.5	9.75	10.25	10.50	10.50	10.50	10.50	10.75	11.75	12.00	12.75	13.75	14.50	15.00

Base Cap Rates provided by:
 Black = David Craig & Company, Inc.
 Aqua = Shaner Appraisals Inc.
 Maroon = Johnson County
 Rust = David Craig & Company, Inc.